



**LEGISLATIVE ASSEMBLY**  
FOR THE AUSTRALIAN CAPITAL TERRITORY

**SELECT COMMITTEE ON ESTIMATES 2024-2025**

Ms Nicole Lawder MLA (Chair), Ms Suzanne Orr MLA (Deputy Chair),  
Miss Laura Nuttall MLA

**ANSWER TO QUESTION TAKEN ON NOTICE  
DURING PUBLIC HEARINGS**

Asked by: Ms Nicole Lawder MLA

Addressed to: Housing and Suburban Development

Redirected to: N/A

Reference: Uncorrected Hansard Transcript [Page 137]

In relation to: relationship between SLA and Riverview

Hearing Date: 26/07/2024

QTON lodgement date: 26/07/2024

Answer Due Date: 01/08/2024

**THE CHAIR:** Thank you. I am going to return to the relationship between SLA and Riverview and I am going to go back a bit just to set the context. There was a *Canberra Times* article published in 2018 which said:

The ACT government has paid its joint venture partner in the massive cross-border Ginninderry development more than \$12 million in project management fees since June 2015 under a contract that appears not to comply with the government's procurement rules.

That is the end of the quote. Questions on notice show that the total fees paid by the joint venture for development, marketing and sales is around 27.5 million, but there is no record on the invoice register for payments to Riverview Sales and Marketing Pty Ltd. So my question is why was this extra contract being kept under wraps? Can you confirm the total amount SLA has paid to Riverview as part of this contract?

**Mr Davey:** I will not be able to do that today, I am sorry. I will have to take that on notice.

**MINISTER BERRY:** The answer to the Member's question is as follows:

The contracts for the development manager and sales and marketing managers were notified on the contracts register after they were effected. The development management and sales and marketing fees are invoiced directly to the Ginninderry Joint Venture. Invoices paid by the joint venture are not notified on the notifiable invoices register.

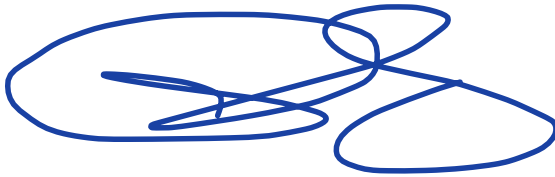
The total payments by the Ginninderry Joint Venture to Riverview for Development Management Fees and Sales and Marketing Fees are provided in the table below:

	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Development Management Fee	3,350,000	2,050,000	1,500,000	1,800,000	1,800,000	2,400,000	3,600,000	3,600,000
Marketing and Sales Fee - land	213,205	179,652	492,524	1,489,003	2,301,167	1,470,783	902,993	657,166
Marketing and Sales Fee - housing			99,044	72,838	123,523	54,268		
<b>Total Fees paid by JV</b>	<b>3,563,205</b>	<b>2,229,652</b>	<b>2,091,568</b>	<b>3,361,841</b>	<b>4,224,690</b>	<b>3,925,051</b>	<b>4,502,993</b>	<b>4,257,166</b>
<b>SLA payment (60%)</b>	<b>2,137,923</b>	<b>1,337,791</b>	<b>1,254,941</b>	<b>2,017,104</b>	<b>2,534,814</b>	<b>2,355,031</b>	<b>2,701,796</b>	<b>2,554,300</b>

\* This figure is only until April 2024.

Approved for circulation to the Select Committee on Estimates 2024-2025

Signature:



Date: 05/08/24

By the Minister for Housing and Suburban Development, Yvette Berry MLA